# **Exhibition Details & Sponsorship Opportunities**



# **IMPORTANT DATES**

Registration	
On-line registration opens	November 2018
Early registration deadline	17 May 2019
Standard registration deadline	17 June 2019
Online registration closes	17 June 2019

Exhibition	
Site-visit	25 October 2018
Exhibitor application opens	11:00am on 5 November 2018
Exhibition technical manual on-line	January 2019
Deadline for receipt of final balance of payments	4 March 2019
Stand build	30 June – 1 July 2019
Exhibition open	2 – 4 July 2019
Exhibition break down	4 July 2019

Sponsored symposia	
Application deadline	15 February 2019
Deadline for final programme submission	8 April 2019
Deadline for receipt of payment	30 April 2019

Conference scientific session abstracts	
On-line abstract submission opens	October 2018
Deadline for main meeting abstracts	7 January 2019
Deadline for special interest groups abstract s	4 February 2019

# **KEY CONTACTS**

# **Official Conference Website**

www.badannualmeeting.co.uk

## **Congress Venue**

The Arena and Convention Centre Liverpool Kings Dock, Liverpool L3 4FP www.accliverpool.com

# **British Association of Dermatologists (Conference Organisers)**

Christopher Garrett Conference & Event Services Manager Tel: +44 (0)20 7391 6354

Email: conference@bad.org.uk

## **Exhibitor services & stand build**

Exhibition Services Ltd Unit 6, 271 Merton Road Wandsworth London SW18 5JS

Tel: +44 (0)208 874 1787

Email: events@exhibitionservices.com

# **WHY EXHIBIT**

An educational conference, the annual meeting of The British Association of Dermatologists is a great opportunity to meet with key decision makers and be visibly present at the largest UK dermatology conference.

The British Association of Dermatologists annual conference will be held at the ACC Liverpool. The meeting was held here in 2017 in which record numbers attended.

## Reasons to participate

- Raise the profile of your company, products and services
- Excellent networking opportunities: build new partnerships with over 1,000 key stakeholders in Dermatology
- Create new business opportunities, increase sales and build a quality database
- To show your commitment to the profession
- Share and communicate science

#### Who will attend?

## Registration data 2018 British Association of Dermatologists Annual Meeting, Edinburgh, 3 – 5 July 2017

Participant by Category	Total
Ordinary Member	472
Non-Member	350
Exhibitor	72
Trainee/Associate trainee Member	223
Overseas Member	7
Allied Healthcare Members	3
Associate Member	75
Retired Member	25
Honorary Member	22
Student Member	12
Research Scientist	10
Medical Student with accepted paper	11
TOTAL	1281

# **EXHIBTION**

The exhibition is an integral part of the BAD Annual Conference and will take place in Hall 2 of the conference centre. The exhibition will comprise of a mixture of space and shell scheme stands. The layout of the exhibition hall has been designed to maximise flow around the hall, the inclusion of 2 session rooms for the symposia and hot topics, as well as catering points make the exhibition hall a focal point for delegates, giving exhibitors the chance to forge strong personal links with new and existing clients in a professional yet relaxed, atmosphere.

#### **Exhibition opening times**

Tuesday 2nd July 10:00 – 17:00 Wednesday 3rd July 08:30 – 17:00 Thursday 4th July 08:30 – 14:00

## **Exhibition Rates**

Shell scheme stands £495 (+VAT) per m2 Fascia name board Full company contact details and profile listed in final programme and conference app

# Space only stands £475(+VAT) per m2 Space in Hall to the dimensions & positions chosen Full company contact details and profile listed in final programme and conference app

## Not included:

Exhibitors are kindly requested to note that the costs stated do not include furniture and/or equipment such as electricity. For this purpose, please refer to the Exhibition Technical Manual which will be available on the website in January 2018.

## **Booking Exhibition Space & Payment Policy**

Booking for the exhibition space will **open at 11:00am on Monday 5 November 2018**. Please do not send the booking form before this time as it will not be considered.

#### ALL BOOKINGS SHOULD BE SENT VIA EMAIL TO: conference@bad.org.uk

All bookings for exhibition space will be considered on a 'first come first served' basis. Please try and vary the position of your choices to give you more options and a better chance of getting one of your selections. You may book combinations of stands as one single choice, but please do not choose the PSG stands (Patient Support Groups). The organiser, where possible will respect the exhibitor's preference.

A deposit invoice of 25% payable within 30 days is sent to the company upon booking and a balance invoice will be sent in February 2019 also payable within 30 days. For bookings taken after these deadlines a full payment is required. Confirmed spaces may be released without prior notification if the exhibitor fails to settle any invoice in due time. Payments can be made by bank transfer only.

For special invoice requirements or changes of invoicing address, please contact the organisers conference@bad.org.uk

## **Cancellation Policy**

All cancellations must be sent in writing by email (<a href="mailto:conference@bad.org.uk">conference@bad.org.uk</a>). A cancellation fee is charged according to the below policy:

- Cancellations received before the close of business on **4 March 2019** will receive a full refund of monies paid, less the 25% plus VAT deposit.
- Any Exhibitor cancelling after 4 March 2019 will be liable for the total cost of the space plus VAT.

## **Exhibitor & Complimentary Passes**

#### **Exhibitor passes:**

Exhibitors receive 1 badge per 2m<sup>2</sup> of exhibition space purchased. These passes will allow access to the exhibition hall only. The badges display the exhibiting company name only so that they can be exchanged between staff for the duration of the conference. If you do not need all the passes that you are allocated, please indicate this on the requirements form which will be available on the website in March 2019. If you require any additional passes, these will be charged at £75 (+VAT) per person.

#### **Complimentary passes:**

In addition, as part of your stand booking there will be full complimentary passes at the following scale:

- 4-8sqm = 1 free registration
- 9-16sqm = 2 free registrations
- 17-30sqm = 3 free registration
- 31 sqm+ = 4 free registrations

These passes will need to be applied for by completing the relevant form which will be available on the website from March 2019. The deadline for receiving this form is **17 June 2019**. We advise that you adhere to this deadline otherwise passes will have to be organised onsite.

Exhibitors are kindly requested to note that these passes are strictly for industry staff and can **not** be used to invite dermatologists as guests of the company.

## **SPONSORED SYMPOSIA**

Organised by the sponsor, the satellite symposia take place on-site at the congress venue. Satellite slots have a duration of 45 minutes.

Location	Room	Date	Capacity	Price
Exhibition Hall	Session Room 2.1	Tuesday 2 July, 12:30 – 13:15	280	£19,500 + VAT
Exhibition Hall	Session Room 2.2	Tuesday 2 July, 12:30 – 13:15	280	£19,500 + VAT
Upper Level	Hall 1B	Wednesday 3 July, 8:00 – 08:45	247	£4,000 + VAT
Upper Level	Hall 1C	Wednesday 3 July, 08:00 – 08:45	247	£4,000 + VAT
Exhibition Hall	Session Room 2.1	Wednesday 3 July, 13:00 – 13:45	280	£19,500 + VAT
Exhibition Hall	Session Room 2.2	Wednesday 3 July, 13:00 – 13:45	280	£19,500 + VAT
Upper Level	Hall 1B	Wednesday 3 July, 18:15 – 19:00	247	£4,000 + VAT
Upper Level	Hall 1C	Wednesday 3 July, 18:15 – 19:00	247	£4,000 + VAT
Upper Level	Hall 1B	Thursday 4 July, 07:45 – 08:30	247	£4,000 + VAT
Upper Level	Hall 1C	Thursday 4 July, 07:45 – 08:30	247	£4,000 + VAT
Exhibition Hall	Session Room 2.1	Thursday 4 July, 12:30 – 13:15	280	£19,500 + VAT
Exhibition Hall	Session Room 2.2	Thursday 4 July, 12:30 – 13:15	280	£19,500 + VAT

The following are included in the price:

- Provision of a room at the conference centre
- Supply of basic technical equipment as set up per a scientific session
- Access to speaker preview room
- Publication of programme in advance of the conference in the second announcement, conference website and mobile application
- Publication of programme in the printed programme
- A PDF advertisement notice specified for inclusion in Associations email mailshot preceding the conference

Time slots are assigned by the scientific committee based on the proposal submitted. Proposals for Satellite Symposia should be submitted by **Friday 15th February 2019**. Template for proposals and guidelines available on request. Please email conference@bad.org.uk

## **Satellite Symposium Badge**

Each company will be allocated 10 satellite symposium badges. The badges are only valid for one day and provide access only to the satellite.

Exhibiting companies must agree to not hold any unofficial satellite meetings within a 5-mile radius of the conference venue for the duration of the meeting open days. This should include time taken to transport delegates to evening social events.

# **SPONSORSHIP OPPORTUNITES**

#### Delegate badge & lanyard branding

Every participant receives a lanyard with a badge. Include your brand on the badge or lanyards. The company must supply the lanyard to the specification of the BAD.

Costs: Badge: £1,000 (+VAT), Lanyard: £1,000 (+VAT)

#### Delegate bag insert

An opportunity for exhibitors to place inserts in the delegate bag. All inserts must be approved by BAD prior to printing.

#### **Deadlines**

Insert for approval to BAD	10 May 2019
1,200 copies to be delivered by	7 June 2019

#### Cost: £1000 per insert (+VAT)

#### **Scanners**

Flexible and intuitive, exhibitors can scan visitors to the stand or satellite symposium via the delegates badge. The RFID scanners will be installed and individually set up via iPad rental devices.

#### Rental of RFID badge scanner includes:

One iPad rental device (installed and set up)

One data export after the conference\*

Option to have a set-up automated email that will be sent to each delegate who scan their badge No internet connection required

## Cost: £400 per scanner (+VAT)

## Programme advertising

The second announcement, emailed to all members at the end of April and available on the conference website, is a complete document detailing all sessions and general information. The second announcement is a key tool for participants to organise their schedule.

The final programme is a complete document printed and given to each participant on arrival at the conference centre.

#### **Deadlines**

Second Announcement only	15 March 2019
Second Announcement & Final programme	15 March 2019
Final Programme only	10 May 2019

Costs: Full colour page advertisement in second announcement: £750 (+VAT)
Full colour page advertisement in final programme: £750 (+VAT)

Full colour page advertisement in second announcement and final programme: £1,000 (+VAT)

<sup>\*</sup>The delegate data received will include name and postal address. Emails will only be received if the delegate has specified consent in the registration process.

## **Well-being Zone**

Located in the heart of the exhibition hall, D-Stress & Go will provide a relaxation hub for delegates and exhibitors.

'Our team of therapists are able to provide a wide variety of therapies which include Shiatsu, Reiki, Seated Acupressure Massage, Indian Head Massage and Thai Yoga Massage. Included with each therapist we provide a Reflexology Foot Massage Machine/Chi Machine. This enables delegates/exhibitors waiting for their session to further enjoy the relaxation experience.'

As a sponsor of the area you will be able to provide branded t-shirts for all the therapists, branded pull up banners and a rigged banner above the well-being zone.

Cost: Price on application

#### Conference Wi-Fi

There are several ways in which the Wi-Fi at ACC Liverpool is available for sponsoring. Please contact the conference organisers to discuss this further.

**Cost: Price on application** 

## **Mobile App**

The conference app is a great mechanism by which delegates choose sessions to attend and navigate around the conference venue and exhibition. Exclusive sponsorship provides high exposure placement in the app to drive traffic to your company's on-site presence before, during and after the event.

**Exclusive sponsorship: Price on application** 

### **Conference Website Advertisement**

Display your advert on the conference website for maximum pre and post conference exposure. Your advert will be prominently featured on the conference website interior pages from the time we receive your advert through to the end of the conference.

**Cost: Price on application** 

# Advertisement opportunities at ACC Liverpool

Increase your visibility at the BAD Annual Conference with a selection of advertising opportunities within the venue. Please contact Christopher Garrett (<a href="mailto:conference@bad.org.uk">conference@bad.org.uk</a>) for further details.

If you have your own suggestion regarding sponsorship or to discuss any of the above opportunities, contact Christopher Garrett on 020 7391 6354 or email <a href="mailto:conference@bad.org.uk">conference@bad.org.uk</a>

Tel: 020 7391 6072





email: conference@bad.org.uk