

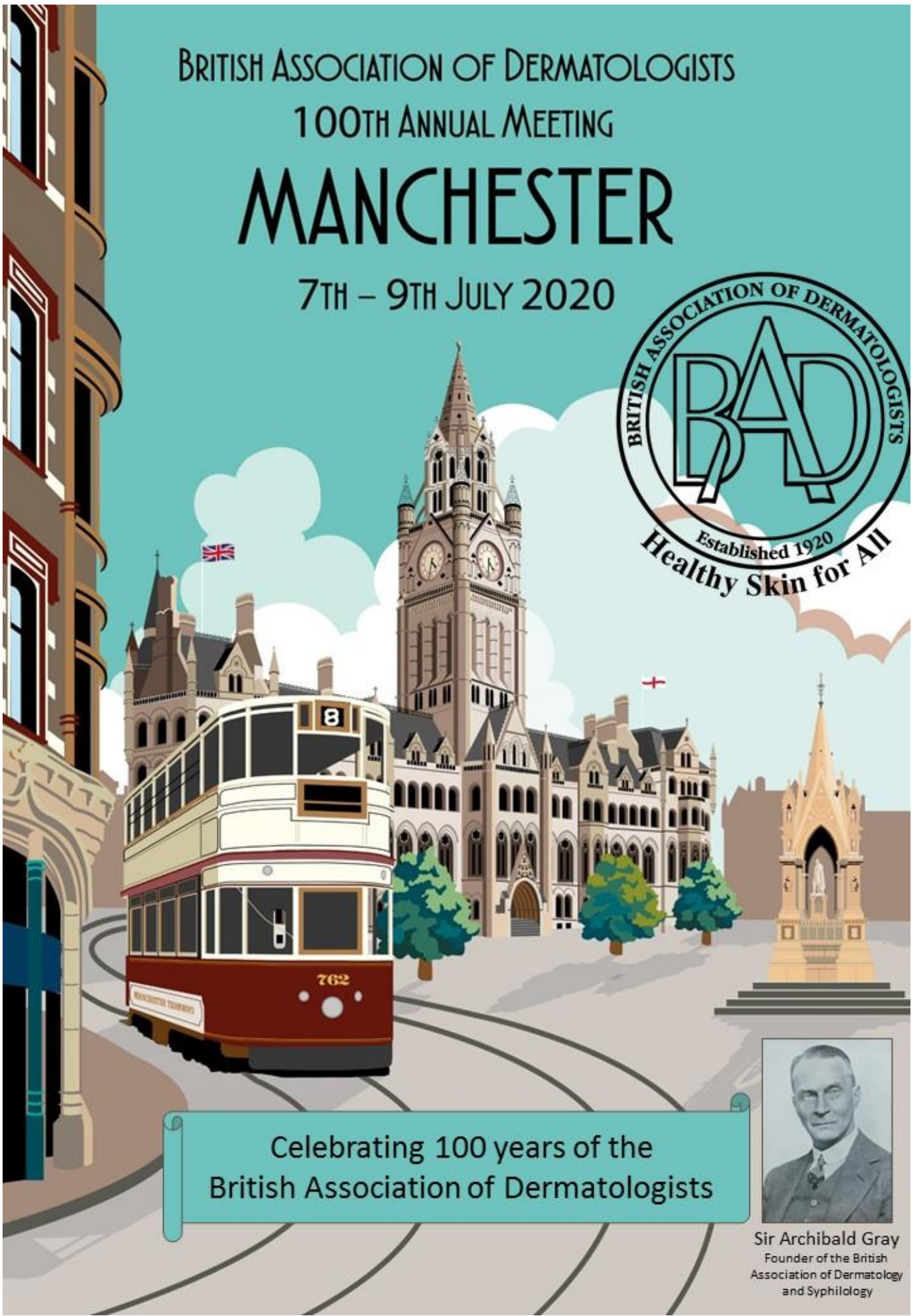
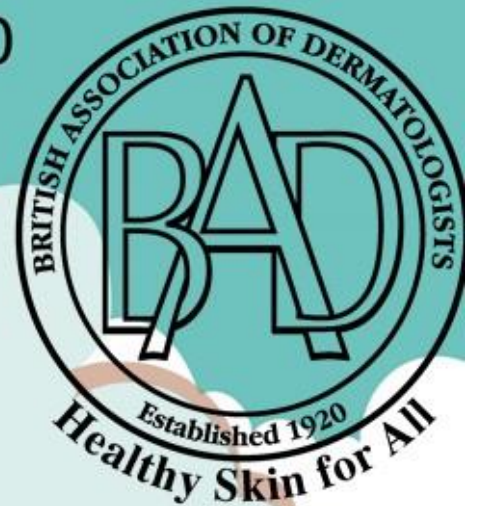
Exhibition Details & Sponsorship Opportunities

BRITISH ASSOCIATION OF DERMATOLOGISTS

100TH ANNUAL MEETING

MANCHESTER

7TH – 9TH JULY 2020



Celebrating 100 years of the
British Association of Dermatologists



Sir Archibald Gray
Founder of the British
Association of Dermatology
and Syphilology

IMPORTANT DATES

| Registration | |
|--------------------------------|---------------|
| On-line registration opens | November 2019 |
| Early registration deadline | 15 May 2020 |
| Standard registration deadline | 19 June 2020 |
| Online registration closes | 19 June 2020 |

| Exhibition | |
|---|----------------------------|
| Site-visit | 22 October 2019 |
| Exhibitor application opens | 11:00am on 4 November 2019 |
| Exhibition technical manual on-line | January 2020 |
| Deadline for receipt of final balance of payments | 2 March 2020 |
| Stand build | 5 July – 6 July 2020 |
| Exhibition open | 7 – 9 July 2020 |
| Exhibition break down | 9 July 2020 |

| Sponsored symposia | |
|---|------------------|
| Application deadline | 14 February 2020 |
| Deadline for final programme submission | 6 April 2020 |
| Deadline for receipt of payment | 30 April 2020 |

| Conference scientific session abstracts | |
|--|-----------------|
| On-line abstract submission opens | October 2019 |
| Deadline for main meeting abstracts | 6 January 2020 |
| Deadline for special interest groups abstracts | 3 February 2020 |

KEY CONTACTS

Official Website

www.badannualmeeting.co.uk

Meeting Venue

Manchester Central
Windmill Street
Petersfield
M2 3GX

<https://www.manchestercentral.co.uk/>

British Association of Dermatologists (Conference Organisers)

Christopher Garrett
Conference & Event Services Manager
Tel: +44 (0)20 7391 6354
Email: conference@bad.org.uk

Exhibitor services & stand build

Exhibition Services Ltd
Unit 6, 271 Merton Road
Wandsworth
London
SW18 5JS
Tel: +44 (0)208 874 1787
Email: events@exhibitionservices.com



**Manchester
Central**



**EXHIBITION
SERVICES**

WHY EXHIBIT

An educational conference, the annual meeting of The British Association of Dermatologists is a great opportunity to meet with key decision makers and be visibly present at the largest UK dermatology conference.

The British Association of Dermatologists annual conference will be held at the Manchester Central. Please help us celebrate our 100year centenary.

Reasons to participate

- Raise the profile of your company, products and services
- Excellent networking opportunities: build new partnerships with over 1,000 key stakeholders in Dermatology
- Create new business opportunities, increase sales and build a quality database
- To show your commitment to the profession
- Share and communicate science

Who will attend?

Registration data 2019 British Association of Dermatologists Annual Meeting, Liverpool, 2 – 4 July 2019

| Participant by Category | Total |
|-------------------------------------|-------------|
| Ordinary Member | 502 |
| Non-Member | 291 |
| Exhibitor | 61 |
| Trainee/Associate trainee Member | 223 |
| Overseas Member | 18 |
| Allied Healthcare Members | 3 |
| Associate Member | 88 |
| Retired Member | 22 |
| Honorary Member | 24 |
| Student Member | 8 |
| Research Scientist | 21 |
| Medical Student with accepted paper | 19 |
| ILDS & Guest Society members | 8 |
| TOTAL | 1310 |

The exhibition is an integral part of the BAD Annual Conference and will take place in Central 2 of the conference centre. The exhibition will comprise of a mixture of space and shell scheme stands. The layout of the exhibition hall has been designed to maximise flow around the hall, the inclusion of 2 Hot topic spaces, as well as a well-being area and catering points to make the exhibition hall a focal point for delegates, giving exhibitors the chance to forge strong personal links with new and existing clients in a professional yet relaxed, atmosphere.

Exhibition opening times

Tuesday 7 July 10:00 – 17:00

Wednesday 8 July 08:30 – 17:00

Thursday 9 July 08:30 – 14:00

Exhibition Rates

Shell scheme stands

£525 (+VAT) per m2

Fascia name board

Full company contact details and profile listed on the conference app

Space only stands

£500 (+VAT) per m2

Space in Hall to the dimensions & positions chosen

Full company contact details and profile listed on the conference app

Not included:

Exhibitors are kindly requested to note that the costs stated do not include furniture and/or equipment such as electricity. For this purpose, please refer to the Exhibition Technical Manual which will be available on the website in January 2020.

Booking Exhibition Space & Payment Policy

Booking for the exhibition space will **open at 11:00am on Monday 4 November 2019**. Please do not send the booking form before this time as it will not be considered.

ALL BOOKINGS SHOULD BE SENT VIA EMAIL TO: conference@bad.org.uk

All bookings for exhibition space will be considered on a '**first come first served**' basis. Please try and vary the position of your choices to give you more options and a better chance of getting one of your selections. You may book combinations of stands as one single choice, but please do not choose the PSG stands (Patient Support Groups). The organiser, where possible will respect the exhibitor's preference.

A deposit invoice of 25% payable within 30 days is sent to the company upon booking and a balance invoice will be sent in February 2020 also payable within 30 days. For bookings taken after these deadlines a full payment is required. Confirmed spaces may be released without prior notification if the exhibitor fails to settle any invoice in due time. Payments can be made by bank transfer only.

For special invoice requirements or changes of invoicing address, please contact the organisers conference@bad.org.uk

Cancellation Policy

All cancellations must be sent in writing by email (conference@bad.org.uk). A cancellation fee is charged according to the below policy:

- Cancellations received before the close of business on **3 March 2020** will receive a full refund of monies paid, less the 25% plus VAT deposit.
- Any Exhibitor cancelling after **3 March 2020** will be liable for the total cost of the space plus VAT.

Exhibitor & Complimentary Passes

Exhibitor passes:

Exhibitors receive 1 badge per 2m² of exhibition space purchased. These passes will allow access to the exhibition hall only. The badges display the exhibiting company name only so that they can be exchanged between staff for the duration of the conference. If you do not need all the passes that you are allocated, please indicate this on the requirements form which will be available on the website in March 2020. If you require any additional passes, these will be charged at **£75 (+VAT) per person**.

Complimentary passes:

In addition, as part of your stand booking there will be full complimentary passes for medically trained representatives at the following scale:

- 4-8sqm = 1 free registration
- 9-16sqm = 2 free registrations
- 17-30sqm = 3 free registration
- 31 sqm+ = 4 free registrations

These passes will need to be applied for by completing the relevant form which will be available on the website from March 2020. The deadline for receiving this form is **19 June 2020**. We advise that you adhere to this deadline otherwise passes will have to be organised onsite.

Exhibitors are kindly requested to note that these passes are strictly for industry staff and can **not** be used to invite dermatologists as guests of the company.

SPONSORED SYMPOSIA

Organised by the sponsor, the satellite symposia take place on-site at the congress venue. Satellite slots have a duration of 45 minutes.

| Slot | Location | Room | Date | Capacity | Price |
|------|-----------------|---------------|---------------------------------|----------|---------------|
| 1 | Central Foyer | Cobden | Wednesday 8 July, 07:45 – 08:30 | 221 | £4,000 + VAT |
| 2 | Exchange Upper | Exchange 8-10 | Wednesday 8 July, 07:45 – 08:30 | 300 | £4,000 + VAT |
| 3 | Central Foyer | Cobden | Wednesday 8 July, 12:45 – 13:45 | 221 | £17,500 + VAT |
| 4 | Exchange Ground | Exchange Hall | Wednesday 8 July, 12:45 – 13:45 | 300 | £17,500 + VAT |
| 5 | Exchange Upper | Exchange 8-10 | Wednesday 8 July, 12:45 – 13:45 | 300 | £17,500 + VAT |
| 6 | Central Foyer | Cobden | Wednesday 8 July, 18:15 – 19:00 | 221 | £4,000 + VAT |
| 7 | Exchange Upper | Exchange 8-10 | Wednesday 8 July, 18:15 – 19:00 | 300 | £4,000 + VAT |
| 8 | Exchange Upper | Exchange 8-10 | Thursday 9 July, 07:45 – 08:30 | 300 | £4,000 + VAT |

The following are included in the price:

- Provision of a room at the conference centre
- Supply of basic technical equipment as set up per a scientific session
- Access to speaker preview room
- Publication of programme in advance of the conference in the second announcement, conference website and mobile application
- Publication of programme in the printed programme
- A PDF advertisement notice specified for inclusion in Associations email mailshot preceding the conference

Time slots are assigned by the scientific committee based on the proposal submitted. Proposals for Satellite Symposia should be submitted by **Friday 14th February 2020**. Template for proposals and guidelines available on request. Please email conference@bad.org.uk

Satellite Symposium Badge

Each company will be allocated 10 satellite symposium badges. The badges are only valid for one day and provide access only to the satellite.

Exhibiting companies must agree to not hold any unofficial satellite meetings within a 5-mile radius of the conference venue for the duration of the meeting open days. This should include time taken to transport delegates to evening social events.

PHARMA PRESENTATION ZONE – HOT TOPIC AREAS

Excellent opportunity for companies to showcase their products and services, the zone is located at Hot Topic 1 in the main exhibition hall. Note only exhibiting companies can book a slot. Slots available on:

Tuesday 7 July:

12:30 – 12:45 – PPZ1

12:45 – 13:00 – PPZ2

Thursday 9th July:

12:30 – 12:45 – PPZ3

12:45 – 13:00 – PPZ4

Costs: £1,000 (+VAT)



SPONSORSHIP OPPORTUNITES

Delegate badge & lanyard branding

Every participant receives a lanyard with a badge. Include your brand on the badge or lanyards. The company must supply the lanyard to the specification of the BAD.

Costs: Badge: £1,000 (+VAT), Lanyard: £1,000 (+VAT)

Scanners

Flexible and intuitive, exhibitors can scan visitors to the stand or satellite symposium via the delegates badge. The RFID scanners will be installed and individually set up via iPad rental devices.

Rental of RFID badge scanner includes:

One iPad rental device (installed and set up)

One data export after the conference*

Option to have a set-up automated email that will be sent to each delegate who scan their badge

No internet connection required

*The delegate data received will include name and postal address. Emails will only be received if the delegate has specified consent in the registration process.

Cost: £400 per scanner (+VAT)

Programme advertising

The second announcement, emailed to all members at the end of April and available on the conference website, is a complete document detailing all sessions and general information. The second announcement is a key tool for participants to organise their schedule.

The final programme is a complete document printed and given to each participant on arrival at the conference centre.

Deadlines

| | |
|---------------------------------------|---------------|
| Second Announcement only | 13 March 2020 |
| Second Announcement & Final programme | 13 March 2020 |
| Final Programme only | 8 May 2020 |

Costs: Full colour page advertisement in second announcement: £750 (+VAT)

Full colour page advertisement in final programme: £750 (+VAT)

Full colour page advertisement in second announcement and final programme: £1,000 (+VAT)

Well-being Zone

Located in the heart of the exhibition hall, D-Stress & Go will provide a relaxation hub for delegates and exhibitors.

'Our team of therapists are able to provide a wide variety of therapies which include Shiatsu, Reiki, Seated Acupressure Massage, Indian Head Massage and Thai Yoga Massage. Included with each therapist we provide a Reflexology Foot Massage Machine/Chi Machine. This enables delegates/exhibitors waiting for their session to further enjoy the relaxation experience.'

As a sponsor of the area you will be able to provide branded t-shirts for all the therapists, branded pull up banners and a rigged banner above the well-being zone.

Cost: Price on application



Conference Wi-Fi

There are several ways in which the Wi-Fi at Manchester Central is available for sponsoring. Please contact the conference organisers to discuss this further.

Cost: Price on application

Mobile App

The conference app is a great mechanism by which delegates choose sessions to attend and navigate around the conference venue and exhibition. Exclusive sponsorship provides high exposure placement in the app to drive traffic to your company's on-site presence before, during and after the event.

Exclusive sponsorship: Price on application

Conference Website Advertisement

Display your advert on the conference website for maximum pre and post conference exposure. Your advert will be prominently featured on the conference website interior pages from the time we receive your advert through to the end of the conference.

Cost: Price on application

Advertisement opportunities at Manchester Central

Increase your visibility at the BAD Annual Conference with a selection of advertising opportunities within the venue. Please contact Christopher Garrett (conference@bad.org.uk) for further details.

If you have your own suggestion regarding sponsorship or to discuss any of the above opportunities, contact Christopher Garrett on 020 7391 6354 or email conference@bad.org.uk

SUSTAINABILITY

The BAD is committed to trying to reduce the environmental impact of the Annual Meeting.

Exhibitors, sponsors and contractors are strongly urged to consider the environmental impact of their participation at the event with consideration to the following:

- Reducing waste
- Limiting printed material or using recyclable materials
- Reusing or recycling where possible, including any provided refreshments
- Reduce Plastic usage and single use items



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